NARAI PARTNERS

Doing business in Thailand?

Legal and tax guidance, from setup to growth.

Legal expertise that bridges borders.

www.naraipartners.com

ABOUT US

Thailand is full of opportunity. *We help you find your way in.*

Starting a business in a new country is exciting, and a little daunting. Our team comes from international law firms and multinational companies, so we know how Thailand works and what you expect back home.

AT A GLANCE

2005	Our founding partner's first year working in Thailand
5	Languages across the team: English, Thai, French, Italian, Chinese
Global	Clients from the US, the UK, France, Australia and beyond

Exclusive IR Global member

The only IR Global member for company formations in Thailand. The network links independent advisory firms in 160+ jurisdictions, so we can connect you with trusted advisers abroad.

WHY “NARAI”?

“

Named after the king who opened Thailand to the world.

King Narai was the first Thai monarch to build diplomatic ties with foreign nations, and under his reign Ayutthaya became a meeting place for merchants from around the world. We do the same work, one client at a time.

KING NARAI THE GREAT · REIGNED 1656–1688

HOW WE WORK

01

You talk to the people doing the work

No hand-offs. You work directly with director and partner-level lawyers.

02

Local lawyers, global experience

Our Thai lawyers trained at international firms, so they know what global companies expect.

03

We speak your language

English, Thai, French, Italian or Chinese. Ask in the language you think in.

04

Tailored, not templated

Every business is different. We take the time to understand yours before we advise.

THE PEOPLE YOU WILL WORK WITH



Benoît Meneau

FOUNDING PARTNER

Came to Thailand in 2005, then spent years as a CFO across Southeast Asia, South Asia, the Middle East and Africa. Speaks French, English and Thai.



Nantida Sangyalaw

TAX PARTNER

More than 15 years in accounting and tax firms. The person who makes sure your numbers and your filings line up.



Supanut Sajjasai

PARTNER

More than 10 years at international law firms and in-house in retail and tech, with a background in intellectual property.

WHAT WE DO

Legal, tax & accounting. *One team.*

01 **Corporate & Commercial** *08*

02 **Foreign Direct Investment & BOI** *10*

03 **Intellectual Property & Disputes** *11*

04 **Employment & Labour** *13*

05 **Visas & Work Permits** *14*

06 **Tax & Accounting** *17*

01

Corporate & Commercial

COMPANY SETUP

01-01 **Company registration**
Setting up your Thai limited company from start to finish

01-02 **Business licences**
The permits your business needs to operate legally

CORPORATE SERVICES AND M&A

01-03 **Corporate secretary**
Shareholder meetings, filings and company records kept in order

01-04 **Virtual office**
A registered Bangkok address without a physical office

01-05 **M&A**
Due diligence, acquisitions and restructuring

01-06 **Liquidation & dissolution**
Closing a company properly, from dissolution to final filings

02

Foreign Direct Investment & BOI

ROUTES FOR FOREIGN INVESTORS

02-01 **BOI promotion**
Tax incentives and ownership rights for promoted projects

02-02 **Foreign Business Licence**
Permission for foreign companies to run restricted businesses

02-03 **US–Thai Treaty of Amity**
Majority US ownership with the rights of a Thai company

02-04 **Joint ventures**
Structuring partnerships with Thai companies

03

Intellectual Property & Disputes

INTELLECTUAL PROPERTY

03-01 **Trademarks**
Registering and protecting your brand in Thailand

03-02 **Patents**
Protecting inventions and product designs

03-03 **Copyright**
Protecting creative work, software and content

03

Intellectual Property & Disputes

DISPUTES

03-04 **Arbitration**
Resolving commercial disputes out of court

03-05 **Litigation**
Representing you before the Thai courts

03-06 **Mediation**
Reaching a settlement with a neutral mediator

04

Employment & Labour

HIRING, HR AND COMPLIANCE

04-01 **Hiring**
Employment contracts and work rules that follow Thai law

04-02 **Employee management**
Policies, benefits and day-to-day HR questions

04-03 **Termination**
Ending employment fairly and within the law

04-04 **Workplace compliance**
Keeping your business in line with Thai labour law

05

Visas & Work Permits

WORK PERMITS AND BUSINESS VISAS

05-01 **Work permits**
Legal permission for foreign staff to work in Thailand

05-02 **Business visa**
The Non-Immigrant B visa and its renewals

05-03 **BOI visa**
Visas and work permits for staff of BOI-promoted companies

LONG-STAY VISAS

05-04 **DTV visa**
The Destination Thailand Visa for remote workers

05-05 **Retirement visa**
Long-stay visas for retirees aged 50 and over

05-06 **Thai Elite**
The long-stay membership visa, now called Thailand Privilege

05

Visas & Work Permits

LONG-TERM VISAS AND RESIDENCY

05-07 **LTR**
The Long-Term Resident visa for eligible foreigners

05-08 **SMART Visa**
For experts, executives, investors and start-up founders

05-09 **Permanent residency**
Applying to live in Thailand without renewing visas

06

Tax & Accounting

TAX

06-01 Tax planning
Structuring your business to be tax-efficient and compliant

06-02 Corporate & personal tax
Returns and advice for companies and individuals

06-03 VAT
Registration, monthly returns and refunds

06-04 Transfer pricing
Pricing and documenting deals between related companies

06

Tax & Accounting

ACCOUNTING

06-05 **Monthly bookkeeping & tax filing**
Accurate books and on-time monthly filings

06-06 **Payroll**
Salaries, social security and withholding tax each month

06-07 **Auditor coordination**
Preparing your year-end audit with a licensed auditor

Let’s work together.

Book a consultation | Call us

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You talk to the people doing the work

No hand-offs. You work directly with director and partner-level lawyers.

TRUSTED PARTNERS

plizz
Accounting & payroll

Bangkok Business Club
Offices & registered address

smeCFO
Financial advisory

Narai Partners is your bridge to success in the Thai business landscape.

Discover how our unique blend of international insight and local expertise can elevate your business endeavours.

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